



ANNUAL REPORT 2020-21

Bowls North West Inc

Ph: 0407 321 548

web: www.bowlsnw.bowls.com.au

PO Box 417

ceo@bowlsnorthwest.com.au

Ulverstone TAS 7315





Table of Contents

CONTENTS

Annual General Meeting Agenda	3
Presidents Report	4
Finance Committee Report	8
Profit & Loss Annual Statement	10
Chief Executive Officer Report	11





Annual General Meeting BOWLS NORTH WEST INCORPORATED

Venue: Ulverstone Bowls Club
Monday 14th June 2021, at 7pm

AGENDA

- 1 Welcome
- 2 Apologies
- 3 Confirmation of minutes of previous meeting
- 4 Business arising from previous meeting
- 5 Reports – President, Finance (includes P&L Statement), Strategic Plan, CEO, Match Committees
- 6 Election of Directors
- 7 Appointment of Auditor
- 8 Close of Meeting





PRESIDENT'S REPORT

Ladies and Gentlemen,

It is with a great deal of pleasure that I present this, the fifth President's Report for Bowls North West Inc.

While the effects of the Covid-19 virus still had an impact on our season it was mainly on the social aspects of our activities and we were still able to run pennant and other competitions. Many of our clubs were able to take advantage of the number of financial opportunities afforded by Federal, State and Local government bodies with this easing the burden of revenue loss caused by the shutdown and restrictions on normal operations. A number of clubs also took advantage of the shorter pennant season to arrange tournaments and other activities to maintain participation levels and generate much needed revenue.

It would be fair to say that the format changes implemented this year created considerable comments, in particular on social media. I believe that, while vocal, the negative comments were in the minority and quite often lacked factual backing and a general understanding of the structure of Open Gender Bowls in particular. As the season went on I found that comments on the shorter season, reduced break times and change to twenty one ends became more positive, at least with the players with whom I spoke. Following the next Board Meeting we will circulate a survey form to all clubs to ascertain the general feelings in regards to future pennant competitions and activities. I would ask all clubs to treat this survey seriously, especially in providing reasons for positions taken on the various topics presented.

I would take this opportunity to congratulate all clubs that were successful in winning pennants at both North West and State levels. Congratulations also to those individual bowlers who won North West Championships and those who achieved success in the various State-wide events staged this year. It is pleasing to see the marked increase in participation by North West personnel in these events and the resulting achievements of a number of local players. Tracey has listed the names of the winning clubs and individuals in her report so I have not duplicated them here. Once again, many congratulations to all on an excellent season and all Bowls North West plaques will be presented at this meeting.





One not so pleasing outcome of this seasons pennant competition was the number of reports of unsportsmanlike conduct and abusive language, in particular directed towards umpires. We would request that all clubs look to monitoring and addressing this type of unacceptable behaviour and reinforcing the standards required at all levels. The Board has decided that all future reports of this type will be referred directly to our Independent Tribunal for processing and consideration as per our Constitution and By-Laws.

At our last Annual General Meeting we voted to change our Constitution to allow for a single Match Committee. Accordingly, expressions of interest were sought from all clubs for personnel to make up this committee. We have since appointed a Match Committee and all clubs have been advised of the new structure. It is anticipated that there will be some changes to the method of organisation of a number of Bowls North West events with clubs being afforded the opportunity to arrange these events and retain the financial benefits involved. I thank the Match Committee members for their efforts and would ask all clubs to support them over the coming year.

I would also like to express a vote of appreciation to the members of this year's Ladies Match Committee and the interim Men's Match Committee for their hard work in ensuring all events were well staged and managed.

While the promotion of Saturday and Thursday Pennants was, once again, well handled by "Boxer" Stephens and Alison Munting the Board felt that there was a need to provide more promotion for BNW and club events. With this in mind it was decided to seek a Publicity Officer to help promote the areas that do not fall under the "Pennant" umbrella. Once again, expressions of interest were sought from the clubs with the Board appointing Dean Gilchrist to the position. Dean has been, or will, be in touch with all clubs to get contact details with the view to helping in promoting upcoming events utilising all facets of the media. Once again, please support Dean in this position and help him to help you.

The topic of State-wide Conditions of Play once again reared its head as it does every year at State Finals time. It raises the question of the ongoing value of State Finals or whether it is an outdated concept. Abolishing State Finals would be advantageous in three areas, those being as follows. It would remove the perceived need for standard Condition of Play, it would rule out the significant costs to clubs and individuals when games are out of our area and, most importantly, it would rule out the mandatory finishing date to our season and allow the regions to play further into the year. With the State-wide Calendar becoming





more crowded due to enlarged National and State events it would provide much needed flexibility in staging regional and club events. This will be one of the topics covered by our upcoming survey and I would urge all clubs to consider the benefits of removing the Saturday Pennant State Finals from the calendar.

During the year Bowls North West was represented at all Bowls Tasmania meetings as well as the Junior Development Working Party. The Board supported the nomination of Gina Short to the Bowls Tasmania Board as our Ladies representative. We also supported the nomination for Graham Hay who was duly re-elected as Bowls Tasmania President for another three years. I thank both Gina and Graham for their continued interest in bowls in Tasmania.

Earlier this year Mike McHugo resigned from the Board for personal reasons. Mike was a major contributor to the Board in particular in the areas of finance and governance and we thank him for his service over the years in these areas. The casual vacancy was filled by Bernadette Webb who saw out the term. Bernadette has decided not to seek re-election and we thank her for her input this year. Bob Franklin agreed to assume the Chair of the Finance Committee and we are fortunate to be able to take advantage of his many years' experience in administration of sporting bodies finance.

I will not go into any detail in regards to finance but you will see from our Financial Report that we are in a sound position and on solid footings to provide a secure future. A significant reason for this position is the contribution and continued support of our major sponsors. To Gold Sponsors Vincent's Family Funerals and Burnie Bowls Club a very big vote of appreciation for your ongoing support. Also, Leanne's Trophies and Gifts and Aceit Sport have once again been of great support to BNW. Continued support of our sponsors will contribute to ensuring this ongoing benefit is maintained.

While on the topic of appreciation I would express a big thank you to the umpires, team selectors and officials for their valued contribution to the success of pennant, championship and SWC competitions. These positions are never easy to fill but we could not operate without them and their continued support.

To my fellow Board Members I express my sincere appreciation for your valued contribution in working for the future of our sport. It has not been an easy year and we have had some "robust" discussions but I have never wavered in my belief that the best interests of bowls was always the major consideration. At times I'm sure that Board





Members wonder if it is worth the effort but I'm confident that we will continue our efforts knowing that we are heading in the right direction.

In Tracey Little we have an exceptionally competent CEO who continues to be a valuable asset to Bowls North West and the Board. I'm certain that all of our clubs are aware of Tracey's contribution and work ethic and we thank her for her dedication and support.

As always, I will conclude my report with a vote of appreciation to our clubs and their members who keep our sport alive and kicking. All clubs have issues of some kind to deal with but the overriding issue for all clubs is numbers and participation. We must identify ways of increasing our membership numbers to ensure the future of our clubs. The game of bowls and the general demographic have changed and we would be fooling ourselves if we consider our traditional recruiting grounds will provide us with the numbers that we need. I urge all club administrators to look forward and not backward in making decisions at club level.

I wish everyone the best of fortune for the future both on and off the greens.

Phil Prouse

President





FINANCE COMMITTEE REPORT

The current BNW finance committee is Bob Franklin (Chairperson), Dave Jeffrey and Tracey Little.

The financial security goals set down by the 2016/2017 BNW Board are now close to being achieved. As at the 30th April 2021 our cash reserve is \$47,647.00. This has mainly been achieved by increased sponsorship (\$11,500.00) plus contrary goods, performance and monetary rewards by our State-Wide representative teams over the last three years. Clubs should be aware that with any loss of any sponsorship the bottom line will be greatly affected.

BNW Profit & Loss for the last five financial years

2016/2017 - \$1,033.00 Profit

2017/2018 - **\$253.00 Loss**

2018/2019 - \$9,278.00 Profit

2019/2020 - \$6,458.00 Profit

2020/2021 - \$11,289.00 Profit

With this mind the BNW Board has decided to keep our fees the same as last year with the exception of Bowls Tasmania's new method of collecting the Bowls Tasmania fee. On the fee payable by Bowls North West last years BTAS amount works out to be an increase of \$18.00 for adult members and \$13.00 for junior members, BTAS fee equates to \$55.00 per adult and \$40.00 per junior. BNW registration fees will remain at \$30.00 per adult and nil for juniors. State-Wide costs will be reduced this year due to no uniform expenditure and our CEO obtaining cheaper accommodation rates at the Riverfront Motel & Villas at

Rosetta. The Come Try Day advertising charge from BTAS has come down from \$1,000.00 to \$200.00 due to sponsorship.





The BNW 2021/2022 budget predicts a profit of \$6,357.00, which will give BNW a good and sound financial footing for the future.

My thanks for the assistance giving to the finance committee by BNW CEO Tracey Little and fellow Board member Dave Jeffrey.

Bob Franklin,

Chairman - BNW Finance Committee.



Profit and Loss

Bowls North West Inc.

For the year ended 30 April 2021

Account	YTD	2020-21
Trading Income		
Badges - Veterans & Super Veterans	0.00	100.00
Bank Interest	19.93	40.00
BNW Championships Levy	2,850.00	2,900.00
BNW Player Levy	37,350.00	39,000.00
BNW Presentation Levy	2,970.00	2,880.00
BNW Team Levy	2,970.00	2,880.00
BTAS Capitation Fees incoming from men women & juniors	46,481.00	47,880.00
BTAS Statewide Pennant Prize Monies & Accom	3,878.00	1,000.00
Clearances	410.00	500.00
Rule Books sold	45.00	0.00
Sponsorship	11,500.00	11,500.00
Tournaments Income - DL Reid, Lady Veterans etc	820.00	4,200.00
Sundry income	969.58	1,000.00
Total Trading Income	110,263.51	113,880.00
Gross Profit	110,263.51	113,880.00
Operating Expenses		
Audit Fees / Annual Return Justice Department	614.80	650.00
Badges - Veteran & Super Veteran	480.00	100.00
Board & CEO Attire	199.10	200.00
Bowls Tasmania Insurance/RBM Program	2,085.25	2,000.00
BTAS Capitation Fees - Male Female & junior members	45,917.00	47,360.00
BTAS Capitation Fees Juniors	416.00	520.00
BTAS Marketing Share - Come & Try Day etc	69.75	1,015.00
Championship Cash Prizes, Medals & Bowler of the Year trophies	3,300.15	3,330.00
Depreciation	599.00	0.00
Honorariums including CEO	22,050.00	22,150.00
Junior Development	0.00	300.00
Meals - Match Committee/Officials	732.00	800.00
Office Expenses - Microsoft renewal, Print paper & ink etc	408.41	760.00
Match Committee - attire & office expenses	135.98	200.00
Pennant Prize Money	3,600.00	4,300.00
Pennant Winners Medallions	1,478.40	1,400.00
Pennant Winners Plaques & Trophies	614.90	850.00
Plant & Equipment	0.00	2,000.00
Presentation Function	0.00	500.00
Printing, Score Cards, Postage & Stationery	440.00	700.00
Statewide Pennant - Travel Assistance	5,030.00	4,200.00
Statewide Pennant Accommodation and meal costs	4,934.14	7,500.00
Statewide Uniforms	2,874.10	3,000.00
Statewide Uniforms - washing	650.00	700.00
Subscriptions - Xero Accounting Program	600.59	605.00
Sundry expenses	1,165.28	2,000.00
Thank You Day Function	0.00	400.00
Tournament Expenses - Events organised by Ladies MC	310.50	3,800.00
Website Fee & Office 365 monthly Subscription - through Netregistry	269.34	150.00
Total Operating Expenses	98,974.69	111,490.00
Net Profit	11,288.82	2,390.00

CHIEF EXECUTIVE OFFICER REPORT

Ladies and Gentlemen,

It is with great pleasure that I present the 2020-21 Annual CEO Report to the Members of Bowls North West.

Firstly, I would like to thank our current and ongoing Sponsors – Vincent Funeral Services, Burnie Bowls Club, Leannes Trophies and Gifts and Aceit. Without your generosity, our sport would not be affordable. I ask clubs and members to please remember these businesses and in kind, assist them back.

The Board would like to congratulate all the Winners of the BNW Coastal Events and Pennant Competitions. I have included the winning players and clubs below. Thank you to all the Clubs involved in running each event throughout the season.

Men's Singles (A Grade) – T Douce (Latrobe). T Douce also went onto winning the BTAS Champion of Champion. (B Grade) – K Gaffney (Latrobe).

Ladies Singles (A Grade) – K Redman (Penguin). (B Grade) – M Franklin (Devonport).

Men's Pairs (A Grade) – M Higginson and I Moore (Devonport). (B Grade) – N Pedley and N Poke (Smithton).

Ladies Pairs (A Grade) – K Redman and L Weeding (rep) (Penguin). (B Grade) – M Duncan and P Lade (Penguin).

Men's Triples (A Grade) – T Douce, A Johns and M Mitchell (Latrobe). (B Grade) - D Aherne, M Webb and S Mundy (East Devonport).

Ladies Triples (A Grade) – A Venn, R Howard-Smith and S Wigg (Penguin). (B Grade) – A Gaffney, C Allenby and J Wescombe (Latrobe).

Men's Fours (A Grade) – C Griffiths, P Lockhart, F Smith and M McCarthy (South Burnie). (B Grade) - D Aherne, P Tierney, S Mundy and A Rich (East Devonport).



Ladies Fours (A Grade) - K Redman, M Eaton, L Weeding and K King (Penguin). (B Grade) – E Petterwood, B Butler, S Hodgetts and J Pankiv (Ridgley).

Over 60s Championships – C Agar, L Spurr, L Good and R Shepperd (South Burnie).

B Grade Mixed Challenge – A Gaffney, C Allenby and J Wescombe (Latrobe).

D.L. Reid – C Fielding (Penguin).

Bowler of the Year – (A Grade) - K Redman (Penguin). (B Grade) – J Wescombe (Latrobe).

Congratulations to the Winners of all the Pennant Divisions –

Saturday Pennant – Premier League Burnie, Division 1 Port Sorell, Division 2 Ridgley, Division 3 Devonport, Division 4 Turners Beach and Division 5 Latrobe (Blue).

Thursday Pennant – Division 1 Penguin, Division 2 Devonport, Division 3 Latrobe and Division 4 Latrobe.

Wednesday Pennant – A Grade Ulverstone (Red) and B Grade Sheffield.

BTAS Saturday Pennant Winners – Premier League Burnie and Division 3 Devonport.

SWC – Senior Men and the Overall SWC (Senior – Men & Ladies, Open – Men & Ladies & Juniors).

Congratulations to all the NW Bowlers who competed and won BTAS events throughout the season in various disciplines.

The Interim Match Committee continued this season until a newly appointed One Match Committee started recently. BNW would like to welcome - Dave Jeffrey (BNW Board Chair), Tony Strickland (Secretary), Gloria Compagne, Darren Fielding, Greg Douce and Mick Filleul. Also recently appointed Publicity Officer – Dean Gilchrist, welcome to you and I hope Clubs utilize you in promoting their events. The Ladies Match Committee ran another good year with all their various events. Donations from businesses and the hard work of the ladies allowed for a wonderful season and was enjoyed by all. I would like to thank the Ladies Match Committee – Pauline Shaw, Laraine Spur, Gloria Compagne and Veronica Streets for their dedication. Thank you to all the businesses for their donations to assist in the funding of all these said events. I would like to take this time to thank all the Volunteers who put in countless hours across the Coast. And all the Officials – Umpires, Measurers and Markers. Without you all Bowls would not be here for all of us to enjoy.





We would like to thank our NW Representatives on the BTAS Board – Gena Short and Graham Hay, the SWC State Selectors – Gwenda King, Ali Venn, Bob Franklin, Joe Simpson and Max Amos. The SWC NW Selectors – Gaylene Elsworthy, Mary Beaumont, Ricki Richardson, Ben Fidler, Wayne McCoy. Team Managers – Lyn Thurley, Jason Morrisby and Tracey Little, and the Coaches – Barry Magnus, Chris Dudman and Scott Philpott. Thank you for your time, dedication and support.

Lastly, thank you to the out-going Board Members, and Welcome to the new. I look forward to working with you all in the future.

Tracey Little

CEO

